



Real Estate Staging Association

Advancing Professionalism And Excellence In Real Estate Staging



Staging to Sell, What Every Agent Should Know 3-Hour CE Course for Agents



**Pam Hopgood – Perfect Match Homes
RESA Approved Instructor**

Date: 18th July 2019

Time: 9am- 12noon

Location: New Smyrna Beach
Board of Realtors, 725 Canal St,
NSB

Register: Call 386.428.2104

A real estate professional completing this class will understand:

How to avoid the risk of breach of duty and negligence claims by offering staging as an resource to their clients

How to protect their clients from litigation by knowing what questions to ask a stager

How to use home staging to reduce disclosure issues
Standard staging contract clauses

The cost and value of home staging, ROI factors

Importance of leveraging marketing efforts with staging, photos and Internet presence

Course comes with over 50-staging tips that agents can use immediately

The common contract clauses that professional stagers use and what your clients need to know about them

How the entire pre-market staging process will benefit your client and secure your relationship as a true advocate for their best interest



Agents Earn The RESA Certified Staging Advocate Designation

Please cancel 48-hours in advance to qualify for a refund. Funds may not be transferred from one course to another. No refunds will be issued for late arrival, and no CE will be given.

Provider #6845, Course #17744.